



Our Vision:

"We want to satisfy our customers' financial needs and help them succeed financially."

- *The Vision, Values & Goals of Wells Fargo*

What a Teller does

A teller provides exceptional customer service and spends almost all of his/her time working with Wells Fargo's most important asset, our customers. Tellers are responsible for a variety of tasks including providing excellent customer service, processing account transactions effectively, helping resolve customer concerns in a timely fashion, following proper procedures to minimize errors and reduce fraud, and sharing the benefit our customers may receive when meeting with a banker, when appropriate. Tellers are expected to always balance their cash drawers, build great rapport with people, and be strong team players who take pride in performing well and enjoy helping others.

How a Teller helps customers succeed financially

Put customers at the center of everything you do:

- Display a friendly, positive attitude toward serving customers and possess strong customer service skills
- Build relationships with customers that go beyond one interaction
- Engage customers in meaningful financial conversations that include understanding what's important to them, and introduce them to bankers, when appropriate, to further assess their needs

Earn the customers' trust:

- Demonstrate awareness and respect for customers' time by conducting transactions accurately and efficiently
- Follow all policies, procedures, and routines required to maintain accuracy, manage risk, prevent fraud, and protect customers

Resolve customers' complaints and concerns:

- Listen carefully to customers, displaying empathy for the customers' situation
- Escalate issues to the next level of authority for assistance, when needed
- Complete problem resolution in compliance with Wells Fargo Complaints Management policies

Possess strong character and values:

- Display a high degree of integrity, trustworthiness and professionalism at all times
- Follow Wells Fargo Code of Ethics and Sales Integrity policy
- Adhere to attendance guidelines and fulfill all job duties

Embrace the opportunity to learn:

- Complete all essential training courses, including required compliance and regulatory training
- Seek opportunities for self-guided learning, including feedback from more experienced team members
- Understand that a customer may benefit from meeting with a banker to discuss their financial needs

Work effectively with a diverse team:

- Lead by example to create an inclusive and professional environment where all team members are respected and diversity is valued
- Demonstrate genuine care for every team member, taking the initiative to assist others
- Participate in meetings and share ideas for how to provide the best customer service

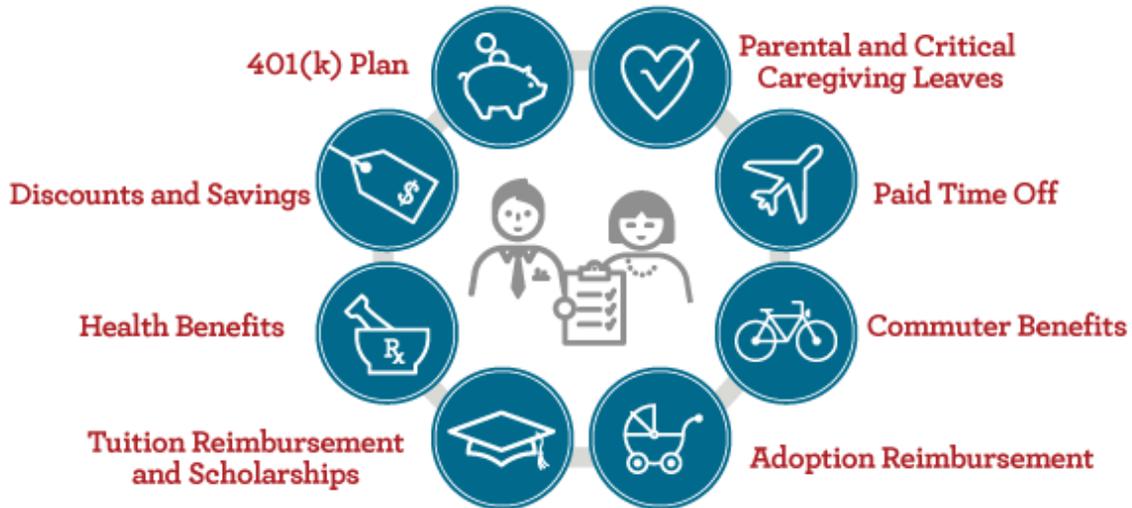
Together we'll go far



What you can expect from us

Our next big investment is in YOU. “We strive to attract, develop, motivate, and retain the best team members – and collaborate across businesses and functions to serve customers.” *The Vision, Values & Goals of Wells Fargo*

At Wells Fargo, each person is valued for individual skills and talents, has the opportunity to fulfill personal ambitions, and contributes to the success of the company. That’s why, in addition to ongoing coaching and career development, Wells Fargo provides all eligible team members with a comprehensive set of benefits designed to protect their physical and financial health and to help them make the most of their financial future.



About us

Wells Fargo & Company (NYSE: WFC) is a diversified, community-based financial services company with \$1.9 trillion in assets. Founded in 1852, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial financial services through more than 8,600 locations, 13,000 ATMs, online (wellsfargo.com), and mobile devices.

At Wells Fargo, we embrace our responsibility to be a leading corporate citizen – socially, economically, and environmentally – and the opportunity to create more resilient, sustainable communities through our operations and actions.

Wells Fargo’s brand is supported by principles to deliver on our purpose and promise to work together to differentiate us from our competitors:

- Relationships that last a lifetime. We know our customers and care about them as individuals. In every interaction with us, they feel understood, recognized, and supported through their financial journey.
- Expertise and guidance to help our customers make confident decisions. We provide guidance and options so that customers can make informed choices.
- Going the extra mile to do what’s right. We put the interests of customers and communities first in all we do. We come through for them so they know we are there in good times and bad. We work to make their lives easier.



INVESTMENTS AND INSURANCE PRODUCTS:

NOT FDIC INSURED	NO BANK GUARANTEED	MAY LOSE VALUE
------------------	--------------------	----------------

Relevant military experience is considered for veterans and transitioning service men and women. Wells Fargo is an Affirmative Action and Equal Opportunity Employer, Minority/Female/Disabled/Veteran/Gender Identity/Sexual Orientation.

© 2018 Wells Fargo Bank, N.A. All rights reserved. Member FDIC.