

# NextGen Sales Academy



## Why work for us?

Here at Dell Technologies, we are continuously looking for passionate and talented thinkers who want to take our organization to the next level. We are committed to the hiring and progression of diverse candidates and team members by leaning into our inclusive culture.

We believe that people with diverse backgrounds can transform the business of tomorrow by bringing innovative ideas and creative problem-solving to the table. For our team, a good idea is heard and valued and its a key to our success.

## Knows everything about our program

Present all over the world, our NextGen Sales Academy is designed to train you in the latest trends in new technologies and enable you to become a future sales leaders at Dell Technologies.

Fully focused on career progression, this program gives you the opportunity to acquire constant responsibilities. You will evolve in a dynamic team, and be proactive throughout your career, in a company where charity and community involvement in important causes are some of our strongest values.

You will integrate into the most recognized world-class sales academy and earn a competitive starting salary, whilst maintaining a great work-life balance.

## Why top talent chooses Dell Technologies

The NextGen Sales Academy is committed to offering you a fulfilling career, a work-life balance and a lot of fun along the way. We push the boundaries to support you on every step on your career to be successful and healthy in an inclusive program.



### Achievement

Empowering you to innovate at every turn, to make your impact on the world and your future



### Balance

Providing the stability, resources and flexibility for you to do your best work.



### Connection

Fostering a respectful, inclusive culture committed to do the right thing for our customers, our planet and you.

## Testimonials

### Chris Ireson's Career Progression



“ Being part of the NextGen Sales Program, I have been given the opportunity to harness both my sales and management skills.

As a young female leader, the development and support provided by my leadership unlocks my full potential and supports my career at Dell Technologies. ”

**Shireen Mansori**  
Sales Associate Manager

London



## Want to join us? Check mark the skills required and contact us

- Fluent people in local language and English
- Passionate about new digital trends and technologies
- Curious, motivated to learn and not afraid of changes
- Attracted by sales
- Able to manage goals and new customers



### How to apply

1

#### Start your search.

Visit [jobs.dell.com](https://jobs.dell.com) and search for open positions.

2

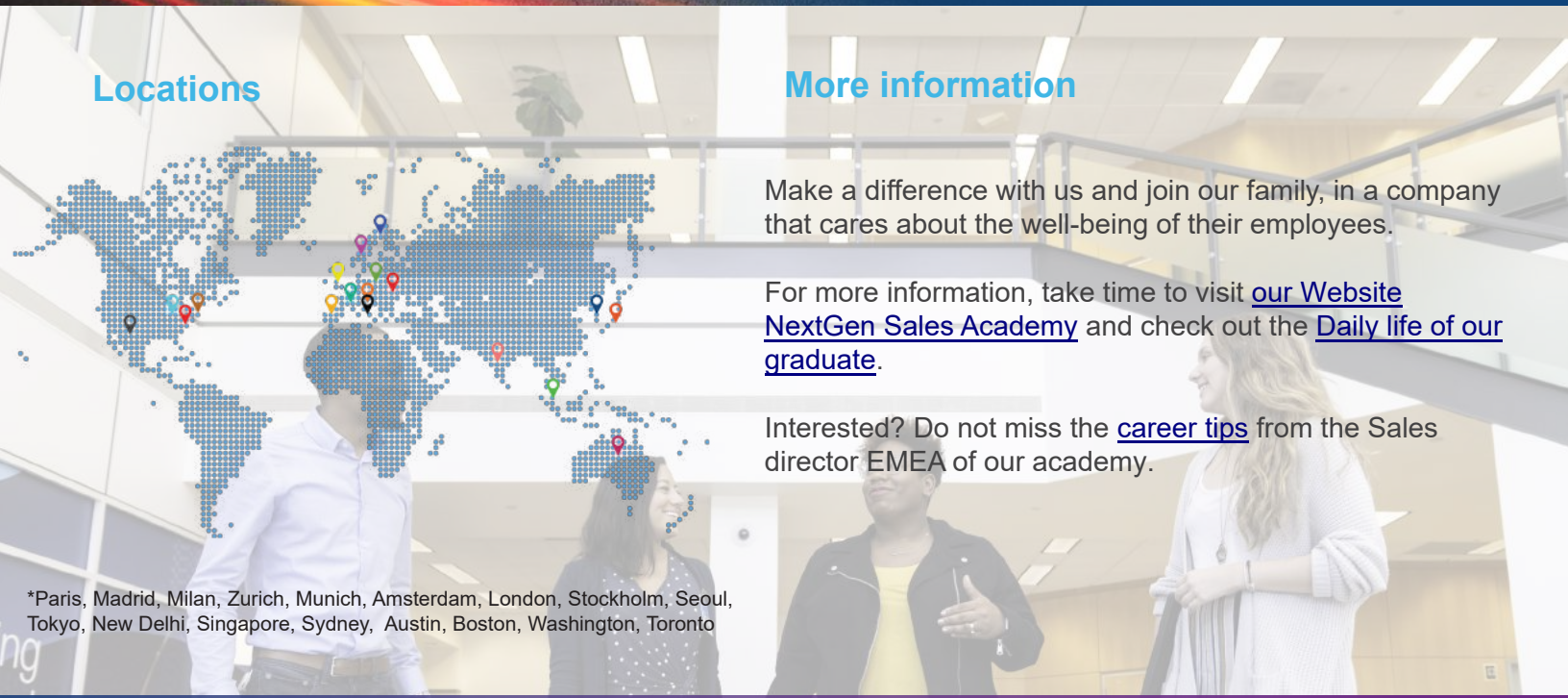
#### Apply for a job.

When you find a role that interests you, click the “Apply Now” button on the description page.

3

#### Submit your profile.

Create and submit a complete candidate profile. This will help you find the best fit, and will allow our recruiters to track progress and make contact with you.



### Locations

### More information

Make a difference with us and join our family, in a company that cares about the well-being of their employees.

For more information, take time to visit [our Website](#) [NextGen Sales Academy](#) and check out the [Daily life of our graduate](#).

Interested? Do not miss the [career tips](#) from the Sales director EMEA of our academy.

\*Paris, Madrid, Milan, Zurich, Munich, Amsterdam, London, Stockholm, Seoul, Tokyo, New Delhi, Singapore, Sydney, Austin, Boston, Washington, Toronto

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