

Dell Technologies Global Operations

An innovative organization
transforming the future of supply chain

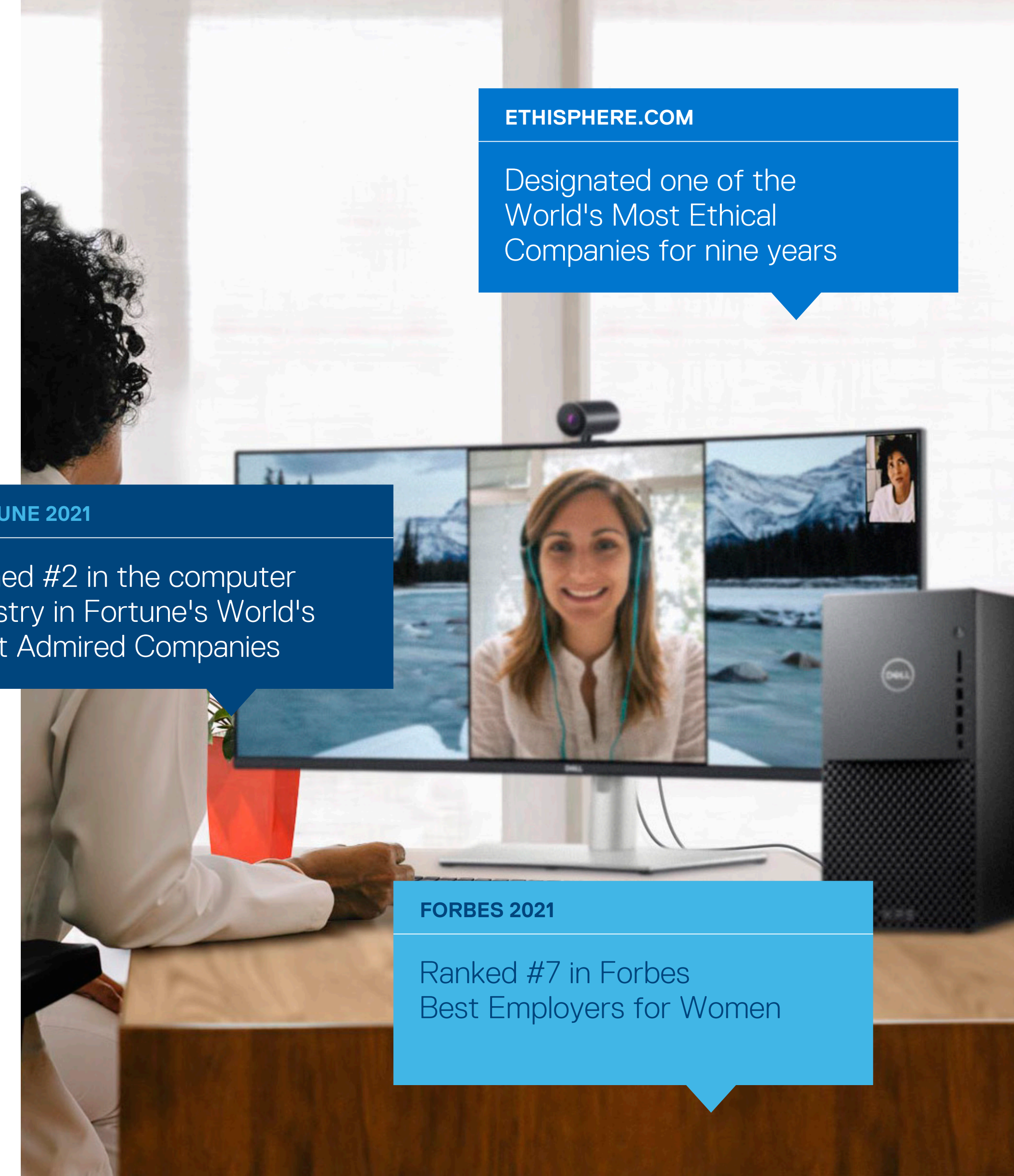


ABOUT DELL

This is Dell

Welcome to Dell Technologies. We create technologies that drive human progress. We believe everybody should have easy access to the best technology anywhere in the world.

We are a diverse team with unique perspectives. We are united in our purpose, our strategy, and our culture. Powered by a workforce that values and celebrates different backgrounds, we create solutions that harness and amplify technology in the most meaningful ways.



ETHISPHERE.COM

Designated one of the
World's Most Ethical
Companies for nine years

FORTUNE 2021

Named #2 in the computer
industry in Fortune's World's
Most Admired Companies

FORBES 2021

Ranked #7 in Forbes
Best Employers for Women

ABOUT DELL

Dell Technologies is among the world's leading end-to-end technology companies, helping to change people's lives with extraordinary capabilities. The depth and breadth of our industry-leading products and solutions, including new innovations in multicloud, edge, telecom, and as-a-Service, set us apart. And set us up to capture tremendous growth opportunities.

We embrace our differences and ensure our collective passion and unique perspectives propel every idea, concept, and solution we create. We believe that diversity is power. Our ongoing commitment to inclusion is how we address societal challenges and unlock innovation. Fueled by the collaboration and expertise of our team members, Dell is uniquely situated to expand the realm of what is possible through technology.

Our Culture Code

At Dell, we believe our culture and values are differentiators. “How We Win” is not just the name of our Code of Conduct. It reflects the high standards we set for ourselves.



Customers

We believe our customer relationships are the ultimate differentiator and the foundation for our success.



Winning Together

We believe in and value our people. We perform better, are smarter, and have more fun working as a team than as individuals.



Innovation

We believe our ability to innovate and cultivate breakthrough thinking is an engine for growth, success, and progress.



Results

We believe in being accountable to an exceptional standard of excellence and performance.



Integrity

We believe integrity must always govern our fierce desire to win.

Our Experience

On every team and in every location, our experience comes to life through three distinct pillars:

Achievement



Impact your world and your future by innovating at every turn.

Balance



Get the stability, resources, and flexibility you need to do your best work.

Connection



Join a collaborative, inclusive culture that will always do the right thing for our customers, our planet, and you.

Delivering Positive Impact

We are driven by the world we want to live in. We believe we have a unique role to play in helping to solve complex societal challenges with technology. With our Moonshot Goals, we are creating a positive and lasting social impact on humankind and the planet through 2030.

Advancing Sustainability



For every product a customer buys, we will resuse or recycle an equivalent product.

100% of our packaging will be made from recycled or renewable material.

More than half of our product content will be made from recycled or renewable materials.

Cultivating Inclusion



50% of our global workforce and 40% of our global people leaders will be women.

Upholding Ethics & Privacy



We will fully automate our data control processes, making it easier for our customers to control their personal data.

Transforming Lives



With our technology and scale, we will advance health, education and economic opportunity initiatives to deliver enduring results for 1 billion people.

ABOUT DELL

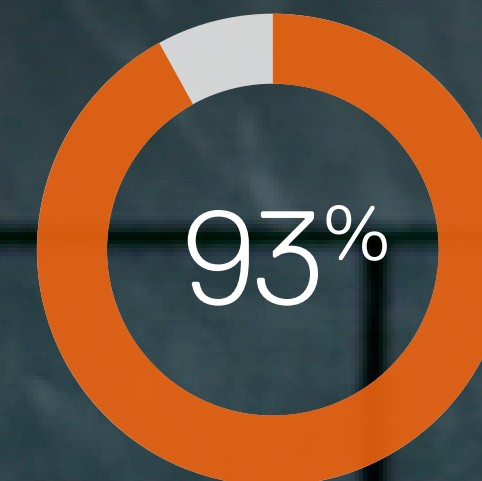
Culture Quick Facts



More than 700,000
hours to local
communities each
year



More than 90% of
roles are hybrid



93% of team
members believe
leaders care about
their well-being

In 2021, 30K team members took a new role,
more than half were internal promotions.

About Global Operations

An innovative organization transforming the future of supply chain

We operate one of the largest end-to-end supply chains in the world – and the integrity, ingenuity, and expertise of our team is at work every step of the way.

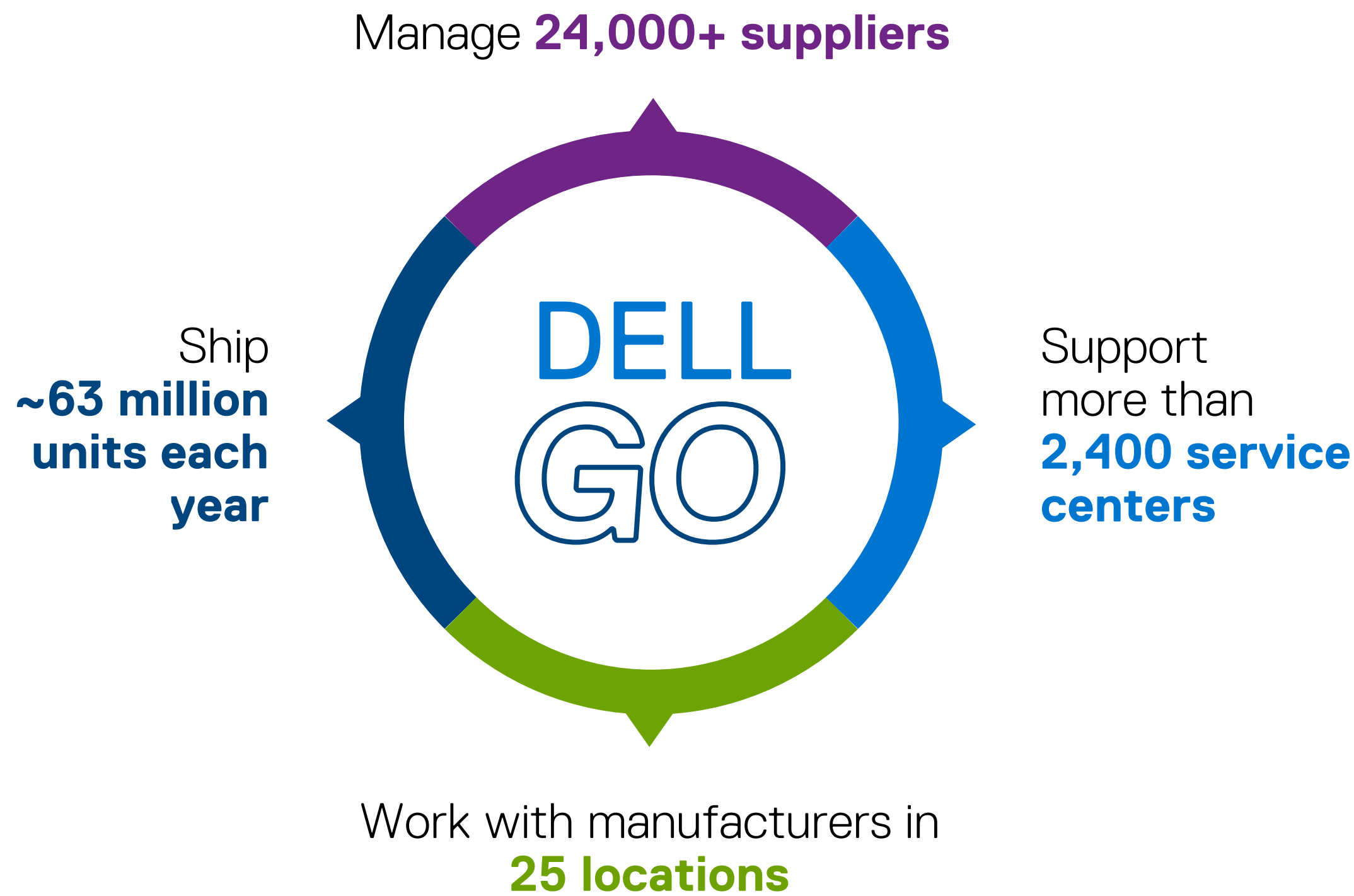
Through innovation and operational excellence, we help Dell Technologies grow and win in the data decade. Our entrepreneurial culture is fast-paced, results-driven, and always evolving.

We operate in a highly collaborative manner, encourage everyone to contribute ideas and suggestions, and expect team members to take an active role in shaping the future of Dell.

We believe in learning and developing new capabilities through formal and informal training. We provide you with the tools and resources to help you achieve your career aspirations.

We value a diverse and inclusive workplace dedicated to doing its best work and driving success for our customers.

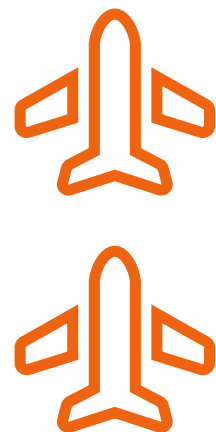
We are known for our expertise



In 2021, we were recognized as a Gartner Global Top 25 Supply Chain



We ship two units every second, which is **203K orders a day.**



Our products fill more than **two 747 jumbo jets every day.**



We utilized over **26 million pounds of recycled plastic** and other sustainable materials in our products in FY2021.

How we win as a team

Within Global Operations, we work together. We operate with purpose. We hold our work, and each other, to a higher standard to support the goals of our customers, our company, and our communities.



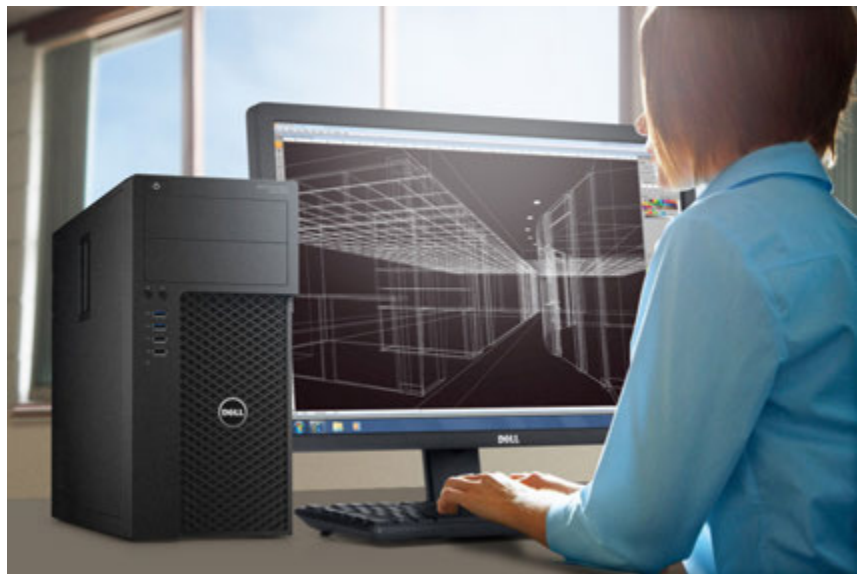
See around corners



Identify challenges early



Act with urgency



Value precision and attention to detail



Hold ourselves and others accountable



I've worked on **three continents**, led **multiple projects**, and **influenced** a Fortune50 supply chain. Each day I **solve** large-scale supply chain challenges, communicate with customers, and **inspire** team members. I am now leading a team and working as an **expat in Europe**. The opportunities to stretch and succeed professionally are unparalleled.

Diane Z.
Senior Manager

GLOBAL OPERATIONS' INNOVATION

Innovation is how we lead the way

We have a long history of innovation. We pioneered the direct model early on and continue to evolve to support Dell's transformed business model, offerings, and digital transformation.

We are digitizing our supply chain and creating groundbreaking solutions to extend our position as the most trusted, responsible, and resilient high-tech supply chain.

This journey will enable superior outcomes, faster decision-making, and create better experiences for our customers.

We are investing in the future and you can make a difference with us.

25
DATA
SCIENCE
MODELS

25
DIGITAL
TOOLS

480+
AUTOMATIONS

My three years with the Engineering team supporting the manufacturing and engineering of server technology have been my **catalyst for growth**. I have had four roles, and each provided me with **opportunities to innovate**. Whether I am building data-flow processes, combating volatile organic compound emissions or redesigning our servers for optimal manufacturability.



Jordan Thomas
Design for
Excellence Engineer

Our Digital Transformation journey



Digitizing
the core
with digital
tools and
automation



Re-engineering
core processes
with low code
and rapid
prototyping



Creating a
transparent
intelligent
supply chain
eco-system
with real-time
visibility

Sustainably moving forward

Powered by innovation we aim to protect and enrich our planet, drive even better conditions for those who make our products, and reduce our environmental impact.

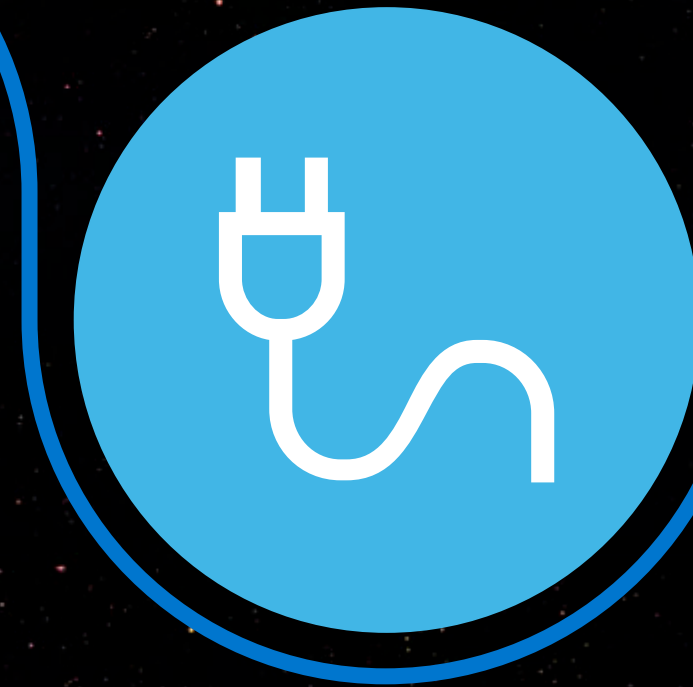
In Global Operations, sustainability is a necessity.



Today 87% of our packaging is made from recycled or renewable material.



Over 125 products are made with closed-loop recycled plastics.



Over 2.5 billion pounds of electronic waste diverted from landfills since 2007.

Growing your career

We are committed to the growth of all team members. Our culture enables you to thrive and realize your full potential no matter where you are in the world.



Internal Mobility



Career Planning



Regular Feedback



Development Programs

We are committed to help you build strong networks, gain critical experiences, and develop future skills.

Our development programs empower and inspire team members to **personalize their careers**



In the past four years within Global Operations at Dell, I have been able to participate in two **development programs**, kicked off my career by successfully **growing through five different jobs**, and made numerous friends along the way. I feel very fortunate to be able to continue my journey at Dell Technologies by being part of GO.



Paulina P.
Team Lead

See where the next step can take you



Supply Chain Planning

Orchestrate strategies between demand planning and supply to meet our customers' requirements. This team collaborates with stakeholders to anticipate and navigate materials shortages through sales and operations planning, forecasting, scenario planning and advanced analytics.



Procurement

Drive strategic engagements and innovation with partners and suppliers. Lead sourcing strategies and supplier selection across various commodities. Ensure the quality of suppliers and materials meets our high standards.



Manufacturing Operations

Optimize and drive efficiencies of our cutting-edge technology products for order delivery. These teams innovate at all facets of our operations. Leveraging automation and advanced technology to deliver the best quality for our customers.



**Global Fulfillment
Logistics and Trade**

Play an instrumental role in ensuring our customers receive the correct product, damage-free and on time. With state-of-the-art technology, this team operates a comprehensive global transportation network enabling Dell to do business in 180+ countries.



Supply Chain Assurance

Be part of a team that delivers a trusted supply chain. Engage with suppliers and cross-functional teams to resiliently adapt to global uncertainty. Guard against security threats, exceed standards for social and environmental responsibility, and support diverse-owned businesses.



Data Analytics and Automation

Re-imagine the digital future of Dell's supply chain. This team experiments and innovates by leveraging our expertise in data, technology, and critical partnerships to solve business problems and enable superior outcomes and faster decision-making.



Engineering

Partner with product teams to design process engineering and inspection tests to hold operations and key suppliers accountable for ensuring high-quality products are built in the factories before shipment.

Dell Technologies Global Operations

Join our team at
[Jobs.Dell.com](https://www.dell.com/work)

