

The Duff & Phelps YOUniversity Deal Challenge 2019

Duff & Phelps, the global advisor that protects, restores and maximizes value for clients in the areas of valuation, corporate finance, disputes and investigations, compliance and regulatory matters, and other governance-related issues is pleased to announce The Duff & Phelps YOUniversity Deal Challenge 2019. This year's program marks the continued evolution of our national case study competition that began in 2010. The 2019 program will once again challenge teams in a broad range of skills, including mergers and acquisitions advisory, disputes, transaction opinions, and valuation advisory. However, this year we are revising our finals events so that the YDC is more international than ever!

By working with team members to solve problems presented in a complex fact pattern, you'll apply technical reasoning and critical thinking throughout key stages of the deal-making process. In the end, you'll have a unique perspective on how a deal comes together—from start to finish. YOU could also walk aware with thousands of dollars in scholarship funds! Here's everything you need to know to be part of this exciting competition:

United States/Americas:

- 1. The Duff & Phelps YOUniversity Deal Challenge is open to teams of students currently attending the same College or University.
- 2. Each team will consist of 2 to 3 students. You may have a faculty advisor to assist you, but it is not required.
- 3. Each team member must be in an undergraduate program and graduate between September 2019 and September 2021.
- 4. There may be more than 1 team from a school.
- Teams will register for the Duff & Phelps YOUniversity Deal Challenge by completing the online Registration Form. REGISTRATION IS NOW CLOSED FOR THE 2019 COMPETITION.
- 6. Once a team's entry has been validated, Duff & Phelps will send out the case on Saturday, October 13, 2018.



- 7. The case will be typical of one that clients would engage Duff & Phelps to perform. It will include a financial transaction that involves aspects of our Mergers & Acquisitions, Transaction Opinions, Valuation Services and Disputes service lines.
- 8. All submitted solutions must be in English.
- 9. The Timeframe for the Competition is as follows:
 - Registration Due October 12, 2018
 - Completed Case Answers/Presentation Due November 11, 2018
 - 3 Finalist Teams Announced January 4, 2019
 - Final Presentations in Duff & Phelps' New York Office February 5, 2019 (Note all team members must be in US at time of finals)
- 10. The judges for the competition will be internationally recognized experts from both Academia and Duff & Phelps Leadership.
- 11. All finalist teams will receive scholarships: Winning team will receive \$15,000 in total, 2 runners-up will receive \$6000 in total
- 12. All information regarding resources to be used and final product to be delivered will be included in the actual case study problem when sent to validated teams.

Europe/Middle East/Africa:

- 1. The Duff & Phelps YOUniversity Deal Challenge is open to teams of students currently attending the same College or University.
- 2. Each team will consist of 2 to 3 students. You may have a faculty advisor to assist you, but it is not required.
- 3. Each team member must be in an undergraduate or Masters program and graduate between September 2019 and September 2021.
- 4. There may be more than 1 team from a school.



- Teams will register for the Duff & Phelps YOUniversity Deal Challenge by completing the online Registration Form. REGISTRATION IS NOW CLOSED FOR THE 2019 COMPETITION.
- 6. Once a team's entry has been validated, Duff & Phelps will send out the case on Saturday, 3rd November 2018.
- 7. The case will be typical of one that clients would engage Duff & Phelps to perform. It will include a financial transaction that involves aspects of our Mergers & Acquisitions, Transaction Opinions, Valuation Services and Disputes service lines.
- 8. All submitted solutions must be in English.
- 9. The Timeframe for the Competition is as follows:
 - a. Registration Due 2nd November 2018
 - b. Completed Case Answers/Presentation Due 2nd December 2018
 - c. 3 Finalist Teams Announced 11th January 2019
 - d. Final Presentations in Duff & Phelps' London Office Week of 18th February 2019
- 10. The judges for the competition will be internationally recognized experts from both Academia and Duff & Phelps Leadership.
- 11. All finalist teams will receive cash awards: Winning team will receive equivalent to £15,000 total, runners-up teams will receive £6000 total
- 12. All information regarding resources to be used and final product to be delivered will be included in the actual case study problem when sent to validated teams.

India:

- 1. The Duff & Phelps YOUniversity Deal Challenge is open to individual students currently attending College or University.
- 2. Each team member must be in an undergraduate program and graduate between September 2019 and September 2021.
- 3. There may be more than 1 registrant from a school.



- Students will register for the Duff & Phelps YOUniversity Deal Challenge by completing the online Registration Form. REGISTRATION IS NOW CLOSED FOR THE 2019 COMPETITION.
- 5. Once a student's entry has been validated, Duff & Phelps will send out the case on Saturday, November 3, 2018.
- 6. The case will be typical of one that clients would engage Duff & Phelps to perform. It will include a financial transaction that involves aspects of our Mergers & Acquisitions, Transaction Opinions, Valuation Services and Disputes service lines.
- 7. All submitted solutions must be in English.
- 8. The Timeframe for the Competition is as follows:
 - a. Registration Due November 2, 2018
 - b. Completed Case Answers/Presentation Due December 2 2018
 - c. 3 Finalists Announced January 11, 2019
 - d. Final Presentations in Duff & Phelps' Mumbai Office Week of February 18, 2019
- 9. The judges for the competition will be internationally recognized experts from both Academia and Duff & Phelps Leadership.
- 10. The winner will receive a ₹100,000 scholarship and a 2-month internship; runners up will receive ₹75,000 and ₹50,000 respectively.
- 11. All information regarding resources to be used and final product to be delivered will be included in the actual case study problem when sent to validated registrants.

Asia:

- 1. The Duff & Phelps YOUniversity Deal Challenge is open to teams of students currently attending the same College or University.
- 2. Each team will consist of 2 to 3 students. You may have a faculty advisor to assist you, but it is not required.



- 3. Each team member must be in an undergraduate or Masters program and graduate between September 2019 and September 2021.
- 4. There may be more than 1 team from a school.
- Teams will register for the Duff & Phelps YOUniversity Deal Challenge by completing the online Registration Form. REGISTRATION IS NOW CLOSED FOR THE 2019 COMPETITION.
- 6. Once a team's entry has been validated, Duff & Phelps will send out the case on Saturday, November 3, 2018.
- 7. The case will be typical of one that clients would engage Duff & Phelps to perform. It will include a financial transaction that involves aspects of our Mergers & Acquisitions, Transaction Opinions, Valuation Services and Disputes service lines.
- 8. All submitted solutions must be in English.
- 9. The Timeframe for the Competition is as follows:
 - a. Registration Due November 2, 2018
 - b. Completed Case Answers/Presentation Due December 2, 2018
 - c. 3 Finalist Teams Announced January 11, 2019
 - d. Final Presentations in Duff & Phelps' Hong Kong Office Week of February 18, 2019
- 10. The judges for the competition will be internationally recognized experts from both Academia and Duff & Phelps Leadership.
- 11. All finalist teams will receive scholarships: Winning team will receive HKD equivalent to USD8,000 total and runners-up will receive HKD equivalent to USD6000 total.
- 12. All information regarding resources to be used and final product to be delivered will be included in the actual case study problem when sent to validated teams.