

The Duff & Phelps YOUiversity Deal Challenge 2021

Duff & Phelps, the global advisor that protects, restores and maximizes value for clients in the areas of valuation, corporate finance, disputes and investigations, compliance and regulatory matters, and other governance-related issues is pleased to announce The Duff & Phelps YOUiversity Deal Challenge 2021. This year's program marks the continued evolution of our national case study competition that began in 2010. The 2021 program will once again challenge teams in a broad range of skills, including mergers and acquisitions advisory, disputes, real estate, transaction opinions, and valuation advisory.

The winners of the 4 regional events in the Americas, Europe/Middle East/Africa, Asia and India will be invited to participate in the Global finals of the YOUiversity Deal Challenge to be held in London in late spring, 2021.

By working with team members to solve problems presented in a complex fact pattern, you'll apply technical reasoning and critical thinking throughout key stages of the deal-making process. In the end, you'll have a unique perspective on how a deal comes together—from start to finish. YOU could also walk away with thousands of dollars in scholarship and educational funds! Here's everything you need to know to be part of this exciting competition:

Americas:

1. The Duff & Phelps YOUiversity Deal Challenge is open to teams of students currently attending the same College or University.
2. Each team will consist of 2 to 3 students. You may have a faculty advisor to assist you, but it is not required. However, if you are selected for the finals event you must have a representative from your university attend the event with you for guidance.
3. Each team member must be in an undergraduate program and have an expected graduation date between September 2021 and August 2023 (Those graduating in May or August of 2021 are not eligible)
4. There may be more than 1 team from a school.
5. Teams will register for the Duff & Phelps YOUiversity Deal Challenge by completing the online Registration Form.

6. Once a team's entry has been validated, Duff & Phelps will send out the case on December 1, 2020. If a team does not put correct information in their registration, they will be disqualified if selected for finals.
7. The case will be typical of one that clients would engage Duff & Phelps to perform. It will include a financial transaction that involves aspects of our Mergers & Acquisitions, Transaction Opinions, Valuation Services and Disputes service lines.
8. All submitted solutions must be in English.
9. The Timeframe for the Competition is as follows:
 - Registration Due – November 30, 2020
 - Completed Case Answers/Presentation Due – January 11, 2021
 - 3 Finalist Teams Announced – February 12, 2021
 - Final Presentations in Duff & Phelps' Chicago Office – late March, 2021 (Note – all team members must be attending school on the American continent at time of finals. Expenses to bring any team member to the finals from outside the continent will not be covered)
10. The judges for the competition will be internationally recognized experts from both Academia and Duff & Phelps Leadership.
11. All finalist teams will receive scholarships: Winning team will receive \$15,000 in total, 2 runners-up teams will receive \$6,000 in total
12. All information regarding resources to be used and final product to be delivered will be included in the actual case study problem when sent to validated teams.

Europe/Middle East/Africa:

1. The Duff & Phelps YOUiversity Deal Challenge is open to teams of students currently attending the same College or University.
2. Each team will consist of 2 to 3 students. You may have a faculty advisor to assist you, but it is not required.

3. Each team member must be in an undergraduate or Master's program (2 year program only) and graduate between September 2021 and September 2023. Those graduating in May or August of 2021 are not eligible.
4. Teams must be present on the European/Middle East/African continents in the first half of 2021 to be eligible to participate in our final event: we will not cover travel costs of students studying in the Americas, Asia or India
5. There may be more than 1 team from a university.
6. Teams will register for the Duff & Phelps YOUiversity Deal Challenge by completing the online Registration Form. If a team does not put correct information in their registration, they will be disqualified if selected for finals
7. Once a team's entry has been validated, Duff & Phelps will send out the case on 1 December, 2020.
8. The case will be typical of one that clients would engage Duff & Phelps to perform. It will include a financial transaction that involves aspects of our Mergers & Acquisitions, Transaction Opinions, Valuation Services and Disputes service lines.
9. All submitted solutions must be in English.
10. The Timeframe for the Competition is as follows:
 - a. Registration Due – 30 November 2020
 - b. Completed Case Answers/Presentation Due – 11 January 2021
 - c. 3 Finalist Teams Announced – 26 February 2021
 - d. Final Presentations in a Duff & Phelps European Office to be determined – 26 March 2021 (Note: All team members must be attending school on the European/Middle East/Africa continent during the finals. Expenses to bring any team member to the finals from outside Europe, the Middle East or Africa will not be covered)
11. The judges for the competition will be internationally recognized experts from both Academia and Duff & Phelps Leadership.

12. All finalist teams will receive financial awards which must be used for educational purposes: Winning team will receive equivalent to €15.000 total, runners-up teams will receive €6.000 total
13. All information regarding resources to be used and final product to be delivered will be included in the actual case study problem when sent to validated teams.

India:

1. The Duff & Phelps YOUiversity Deal Challenge is open to teams of 2-3 students currently attending the same College or University.
2. Each team member must be in an undergraduate program and graduate between September 2021 and August 2023. Those graduating in spring or summer of 2021 are not eligible.
3. There may be more than 1 team from a school.
4. Students will register for the Duff & Phelps YOUiversity Deal Challenge by completing the online Registration Form. If a team does not put correct information in their registration, they will be disqualified if selected for finals
5. Once a team's entry has been validated, Duff & Phelps will send out the case on 1 December 2020
6. The case will be typical of one that clients would engage Duff & Phelps to perform. It will include a financial transaction that involves aspects of our Mergers & Acquisitions, Transaction Opinions, Valuation Services and Disputes service lines.
7. All submitted solutions must be in English.
8. The Timeframe for the Competition is as follows:
 - a. Registration Due – 30 November 2020
 - b. Completed Case Answers/Presentation Due – 11 January 2021
 - c. 3 Finalists Announced – 12 February 2021
 - d. Final Presentations in Duff & Phelps' Mumbai Office – late March 2021 NOTE: All finalist teams must be attending school in India at the time of the finals event.

Expenses to bring any team member to the finals from outside the country will not be covered.

9. The judges for the competition will be internationally recognized experts from both Academia and Duff & Phelps Leadership.
10. The winning team will receive ₹100,000 financial awards in total; runners up will receive ₹75,000 and ₹50,000 respectively. All awards must be used for educational purposes.
11. All information regarding resources to be used and final product to be delivered will be included in the actual case study problem when sent to validated registrants.

Asia Pacific:

1. The Duff & Phelps YOUiversity Deal Challenge is open to teams of students currently attending the same College or University.
2. Each team will consist of 2 to 3 students. You may have a faculty advisor to assist you, but it is not required.
3. Each team member must be in an undergraduate or Master's program (2 year programs only) and graduate between September 2021 and September 2023. Those graduating in spring or summer 2021 will not be eligible.
4. There may be more than 1 team from a school.
5. Teams will register for the Duff & Phelps YOUiversity Deal Challenge by completing the online Registration Form. If a team does not put correct information in their registration, they will be disqualified if selected for finals
6. Once a team's entry has been validated, Duff & Phelps will send out the case on 1 December 2020
7. The case will be typical of one that clients would engage Duff & Phelps to perform. It will include a financial transaction that involves aspects of our Mergers & Acquisitions, Transaction Opinions, Valuation Services and Disputes service lines.
8. All submitted solutions must be in English.
9. The Timeframe for the Competition is as follows:

- a. Registration Due – 30 November 2020
 - b. Completed Case Answers/Presentation Due – 11 January 2021
 - c. 3 Finalist Teams Announced – 12 February 2021
 - d. Final Presentations in Duff & Phelps' Hong Kong Office – Late March 2021
(NOTE: All finalist teams must be studying on the Asian continent during the finals. Expenses to bring any team member to the finals from outside the continent will not be covered)
10. The judges for the competition will be internationally recognized experts from both Academia and Duff & Phelps Leadership.
11. All finalist teams will receive financial awards: Winning team will receive HKD 65,000 total and runners-up will receive HKD 45,000 total.
12. All information regarding resources to be used and final product to be delivered will be included in the actual case study problem when sent to validated teams.