



Global Trade (GT) Leadership Development Program

What is Raytheon all about?

Raytheon Company is a technology and innovation leader specializing in defense, security and civil markets throughout the world. With a history of innovation spanning over 90 years, Raytheon provides state-of-the-art electronics, mission systems integration and other capabilities in the areas of sensing; effects; and command, control, communications and intelligence systems; as well as a broad range of mission support services.

Our company is divided into four distinct businesses each providing integrated solutions to meet the needs of a diverse customer base. These businesses and headquarters locations are below:

- *Intelligence, Information and Services* – Dulles, Virginia
- *Integrated Defense Systems* - Tewksbury, Massachusetts
- *Missile Systems* - Tucson, Arizona
- *Space and Airborne Systems* – McKinney, Texas

As a Fortune 100 Company, Raytheon employs 61,000 people worldwide and serves customers in more than 80 countries around the globe. Total 2016 sales for the company were \$24 billion proving for another year that Raytheon blends world-class technology with world-class people to bring superior solutions to our customers.


World-Class People, Innovation and Technology ... That is what Raytheon is all about.

What is Global Trade all about?

As a Global Trade Professional you are the company experts in the compliant execution of international business in accordance with U.S. export and import laws and regulations. Export/import (EX/IM) controls protect national security and are critical to our global success. Global Trade professionals enable Raytheon to make sound business decisions by providing governance and guidance, to all functions, relative to the mandatory requirements and company processes.

**Ensuring Company and Customer success ...
That is what EX/IM is all about.**

**EXPORT / IMPORT
COMPLIANCE
DRIVES GLOBAL
GROWTH.**



DID YOU KNOW...

Raytheon Company invented the first commercial microwave oven?

Additional Raytheon Company advancements include:

- First radio to operate on electricity
- Miniature tubes for hearing aids
- Fathometer depth sounder
- Mass production of magnetron tubes
- Early shipboard radar
- Space communications system
- Mobile radio telephones
- First combat-proven air defense missile system

Raytheon Global Trade positions require the eligibility to obtain a security clearance. Non-US citizens may not be eligible to obtain a security clearance. The Defense Industrial Security Clearance Office (DISCO), an agency of the Department of Defense, handles and adjudicates the security clearance process. Security clearance factors include, but are not limited to, allegiance to the US, foreign influence, foreign preference, criminal conduct, security violations and drug involvement. Employment is contingent on other factors, including, but not limited to, background checks and drug screens. Interested job seekers must apply online at www.raytheon.com/careers to determine if they meet qualifications for specific positions and other employment requirements. Raytheon Company is an equal opportunity employer.



Global Trade Leadership Development Program

What is the Global Trade Leadership Development Program all about?

The **Global Trade Leadership Development Program (GT LDP)** is a highly visible corporate program developed to bring talented early career professionals into the Export/Import organization and develop them as future leaders at Raytheon. As a participant in this program, you have the opportunity to:

- **Be recognized as a member of a select group.** Only a handful of candidates around the country are selected into the GT LDP each year.
- **Network with upper-management.** GT LDP participants gain exposure to and meet with executives throughout Raytheon.
- **Travel.** Training sessions, job rotations, and customer visits allow for travel to different locations around the United States.
- **Excel in a challenging job.** Members of the GT LDP are put to the test in dynamic work environments where no day is the same.
- **Broaden your horizons.** To supplement your on-the-job training, the GT LDP provides you with a complete professional education. This training includes varied seminars, course work, and related career development activities on topics such as:
 - Export and Import Controls
 - International Traffic in Arms Regulations
 - Export Administration Regulations
 - Customs and Border Protection
 - Incident Reporting and Voluntary Disclosures
 - Licensing
 - EXIM Jurisdiction and Classifications
 - Raytheon Six Sigma

Global Trade Leadership Development Program graduates assume responsible positions throughout the company.

Recruiting Timeline

Selected candidates from around the country will be invited for a final round of on-site interviews at Raytheon's Global Headquarters in Waltham, Massachusetts in the late fall of 2017

Additional Program Details

To apply for the **Global Trade Leadership Development Program**

- Go to: www.raytheon.com/campus
Click: "Search Jobs" on the right hand of the screen
Enter: "GT LDP" in the Keyword field
Click: On the hyperlink and apply to the position

QUALIFICATIONS

Members selected for the GT LDP typically exhibit the following characteristics:

- Undergraduate or graduate degree with a concentration in International Trade, International Business, Law or Economics.
- Degree to be earned between December 2017 and June 2018
- Overall GPA minimum 3.0
- Relevant work experience
- Initiative
- Strong Analytical Skills
- Excellent interpersonal and communication skills
- Ability to travel and relocate
- Eligibility to obtain a Security clearance

Developing the Raytheon leaders of tomorrow, today ...

That is what the Global Trade Leadership Development Program is all about.

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