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# Our Fellowship Programs



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### **About Sanofi**

Sanofi is an innovative global healthcare company, driven by one purpose: we chase the miracles of science to improve people's lives. Sanofi's global specialty care business unit focuses on rare diseases, rare blood disorders, neurology, immunology, and oncology. Its approach is shaped by a long history of developing highly specialized treatments and forging close relationships with physician and patient communities.

Our cutting-edge science and manufacturing, fueled by data and digital technologies, have the potential to transform the practice of medicine for millions of people around the world.



### Celebrating 20 Years



In 2023, Sanofi (Genzyme) celebrates 20 years as a founding member of the MCPHS Biopharmaceutical Industry Fellowship Program. Since its inception, our program has prepared fellows for rewarding careers in the biopharmaceutical industry through hands-on experience and mentorship.

The Sanofi-MCPHS program has grown to become one of the largest, well-known, and well-respected fellowship programs in the industry. The program aligns itself with Sanofi's purpose and identity, driving its fellows to grow, to learn, and collectively push our limits. At Sanofi, we chase the miracles of science to improve patient lives.



"From the very first day, I was mentored, coached, and taught by some of the greatest minds in the company. From going through rigorous MSL Certification Training, to leading congress planning, spearheading competitive intelligence training, facilitating advisory boards and even cross-covering two territories – I came out of the fellowship more than prepared to step into an MSL role. In addition to my professional skills, my team took time to get to know me personally and even allowed me to build my personal goals with projects like giving a motivational speech at our North American Medical Meeting. It is with complete confidence that I say, the Sanofi fellowship program is simply one of the best."

#### Patrice Gabriel, PharmD

US Medical/Medical Science Liaison: Neurology Fellow Medical Science Liaison, Rare Blood Disorders - Rare Hematology Fellowship Class of 2022

### Letter from the Directors

#### Dear Candidates.

We would like to thank you for your interest in exploring our long-standing Sanofi/MCPHS Biopharmaceutical Industry Fellowship Program as you set out to write the next chapter in your professional career.

We have had the privilege of seeing this program grow to be one of the largest, most well-known, and well-respected fellowship programs in the industry. Our post-doctoral PharmD fellowship has a diverse offering of program opportunities across different functions and therapeutic areas, a seasoned panel of Program Directors and Preceptors, a strong network of 47 Sanofi PharmD Fellows, and the support of a company that is committed to its people and the patients we serve.

Over the last decade, we have had the honor of mentoring and learning from an incredibly talented group of professionals, and we look forward to continuing the tradition. On behalf of Sanofi, we wish you much success, whichever path you may choose.

### Sincerely,



**Jill Ilsley, PhD**Fellowship Co-Director, Sanofi PharmD Fellowship
Senior Director, Head of Global Scientific Communications,
Immunology



Michael E. Tonn, PharmD, BCPS
Fellowship Co-Director, Sanofi PharmD Fellowship
Director of Field Medical Operations and Strategic Projects
North America Medical Sanofi Specialty Care



### Letter from the Chief Fellow

#### Dear Candidates.

Thank you for considering the Sanofi/MCPHS Biopharmaceutical Industry Fellowship Program. Centered in the biotech hub of the world, our program aims to develop top PharmD talent by offering a wealth of mentorship, leadership, and academic opportunities while also recognizing the value that PharmDs bring to industry. We are a large, but cohesive network of current and former fellows, both within Sanofi and at other companies across the country, dedicated to providing valuable experiences and personal growth drivers to bring success to each member of our program.

As Chief Fellow, I represent a 47-strong class of ambitious Sanofi Fellows to incorporate our voices and ideas into key decisions. I collaborate with our Fellowship Directors and MCPHS leadership to cultivate a robust and well-rounded experience for our fellows and help maintain our strong relationships with preceptors, program leads, and alumni. I also support the Fellowship Directors in establishing and achieving core annual goals for the program by overseeing three fellow-led professional committees, and above all, I have the humble privilege of working together with my incredible co-fellows in our unwavering pursuit of excellence.

To the candidates of today and leaders of tomorrow: I wish you the best of luck during the fellowship recruitment process and in finding the right program for your career.

### Sincerely,



Myra Fu, PharmD
Chief Fellow 2022-2023
Global/US Commercial Strategy: Oncology



### **About MCPHS**



The Massachusetts College of Pharmacy and Health Sciences (MCPHS) provides an academic environment to guide and support Fellows toward a successful career in the biopharmaceutical industry.

As a private institution with a history of specialization in health sciences, MCPHS offers programs that embody scholarship, professional service, and community outreach.

Through MCPHS, the Fellow will have the opportunity to gain teaching and research experience in an academic setting. MCPHS faculty and company Program Leaders mentor Fellows according to scholarly and professional interests throughout the 2-year program.

#### **MCPHS Fellowship Team**



Amee Mistry, PharmD, RPh
Biopharmaceutical Industry Fellowship Director and Professor
of Pharmacy Practice
Massachusetts College of Pharmacy and Health Sciences

Dr. Amee Mistry is Professor of Pharmacy Practice and has been with MCPHS since 2006. Dr. Mistry earned her PharmD at the Albany College of Pharmacy and completed a PGY1 Community Based Residency with Walgreens and MCPHS. In 2015, Dr. Mistry stepped into the role as Director of the MCPHS Biopharmaceutical Industry Fellowship Program. She works directly with leaders in the area to continue to foster growth and development of the post-graduate program, and to assist the fellows in attaining positions within the pharmaceutical industry.



**Samantha Nganju, BA** Fellowship Program Manager, MCPHS



**Tara Miskell**Fellowship Administrative Assistant, MCPHS

### Diversity and Inclusion

At Sanofi, diversity and inclusion is foundational to how we operate and is embedded in our Core Values.

We recognize that, to truly tap into the richness diversity brings, we must lead with inclusion and have a workplace where those differences can thrive and be leveraged to empower the lives of our colleagues, patients, and customers. We respect and celebrate the diversity of our people, their backgrounds and experiences, and provide equal opportunity for all.

### Our New All In Strategy

Sanofi co-created its new global diversity and inclusion strategy, *All In*, with insights from people across the business and around the world. *All In* aims to develop an environment that shapes and drives our approach to each other and our communities.

We stand against racism, discrimination, and inequality. We stand for inclusion, diversity, and opportunity. We accept our responsibility to work for a more just and equitable world.











### **Focus Areas**

Over the years, Sanofi Specialty Care has focused on several medical areas, while remaining unified by a few key principles: addressing unmet medical needs, exploring innovative technologies and treatment approaches, and improving the lives of patients worldwide.



### **RARE DISEASES**

Lysosomal storage disorders (LSDs)—a group of rare genetic conditions caused by enzyme deficiencies—are a cornerstone of our business, and the medical area for which we are most well-known.

Over the past 40 years, we have developed different therapies for the treatment of many rare diseases. Our first area of focus was Gaucher disease and in the past two decades we've expanded our focus to Fabry disease, Pompe disease, Mucopolysaccharidosis I, and acid sphingomyelinase deficiency.

### **NEUROLOGY**

With 18 years' commitment in multiple sclerosis (MS), we have relentlessly worked to improve the lives of the 2.3 million people worldwide living with this serious, lifelong neuro-degenerative disease. Since the launch of our portfolio in 2012, we have rapidly emerged as a leader in MS, bringing two therapies to patients in more than 80 countries worldwide.



We are committed to accelerating the development of potential treatments for MS, amyotrophic lateral sclerosis, and other neurological diseases.



#### **ONCOLOGY**

We're building on a rich legacy in oncology. With a strong pipeline and renewed commitment to advancing transformative therapies, we aim to improve outcomes and impact the lives of people living with many different types of cancer. Our oncology strategy focuses on assets across skin, blood, breast, and lung cancers, and centers on treatments that we believe have the potential to transform patient care.



### RARE BLOOD DISORDERS

Hemophilia, a rare genetic blood disorder that impairs the ability of blood to clot, is the cornerstone of the Rare Blood Disorders franchise. Our extended half-life factor replacement therapies for people with hemophilia A and B were launched in 2014, becoming the first innovations in hemophilia management in 20 years. Since then, they have been used to treat over 3,500 people with hemophilia worldwide. We launched the first approved treatment for acquired thrombotic thrombocytopenic purpura (aTTP), a rare, life-threatening, autoimmune-based blood disorder. aTTP is characterized by extensive clot formation in small blood vessels throughout the body, leading to a low platelet count, a loss of red blood cells, and restricted blood supply to parts of the body.

### **IMMUNOLOGY**

Our portfolio includes a competitive biologic treatment approved for people with moderate-to-severe atopic dermatitis (the most common form of eczema). This medicine is also approved for people 12 years and older with moderate-to-severe atopic dermatitis, asthma, chronic rhinosinusitis with nasal polyps, and eosinophilic esophagitis. We are also studying it in a variety of other type 2 inflammatory diseases, including chronic obstructive pulmonary disease, dermatologic conditions, and more than a half dozen others. Another medicine for adults with moderate-to-severe rheumatoid arthritis is being studied as a potential treatment for polyarticular juvenile idiopathic arthritis and systemic juvenile arthritis. In addition to our deep commitment and investment in treating diseases driven by type 2 inflammation, we continue to actively expand our work across other immunological pathways that contribute to a variety of diseases, leveraging new approaches and platform technologies for the benefit of patients.



### Global/US Commercial Strategy

### Rare Diseases

### **Program Goals**

To achieve a thorough understanding of marketing and commercial strategies within the Rare Diseases Franchise. This unique program will be in support of Global commercial and brand strategy development during the first year, followed by tactical implementation and execution of these strategies in the United States during the second year. The Fellow will work in several key functional areas within the commercial organization. Upon completion of this program, Fellows will gain an understanding of competitive dynamics and customer needs. In addition, they will be well versed in product positioning and resonant marketing content generation. The experience will enable Fellows to embark on a career within the pharmaceutical industry in product management, commercialization, and market development.

### **Primary Objectives**

- Assist the cross-functional core team in the development of Global and US brand strategy and support its implementation.
- Collaborate on the development and refinement of product value messaging and disease-awareness materials to support strategic priorities globally and regionally.
- Increase brand and disease state awareness through coordinated marketing opportunities at conferences.
- Lead and execute orphan disease awareness and product marketing campaigns targeted at HCPs and patients.
- Assist in the design and development of digital and omnichannel strategies to secure an effective level of interaction with HCPs and patients
- Manage agency partners to produce strategic materials on schedule and within budget.
- Identify data gaps and develop appropriate solutions via the coordination of market research activities.
- Compile and disseminate competitive intelligence insights across the global, regional, and country brand teams.
- Provide commercial assessments regarding business development opportunities that may complement the Rare Diseases portfolio.
- Gain insight into the integral and strategic roles of various functions within the Rare Diseases Business Unit throughout the lifecycle of a product.

#### **Elective Rotations**

- Market Research
- New Product Planning
- · Competitive Intelligence
- Franchise Marketing Operations
- Humanitarian Programs
- Patient Advocacy
- Digital Marketing

### **Program Leads**



Raghu Vishwanath, BSc, MSc, MBA Global Head Franchise Operations, Rare Diseases



**Edith Windsor, PharmD, MBA**Global Brand Lead, MPS and GM2

**First-Year Fellows** 



**Jamie Kasiewicz, PharmD** University of Connecticut



**Kyra Durfee, PharmD** University of Connecticut

**Second-Year Fellow** 



**Katherine Hsu, PharmD** University of the Pacific



## Global/US Commercial Strategy Oncology

### **Program Goals**

To develop a leadership pipeline of top PharmD talent in the commercial function. The program provides in-depth training through robust rotational experiences across our U.S. and Global Specialty Care Business Units, featuring the potential to support launch execution within the Oncology franchise. Rotations are strategic, challenging, and meaningful, providing the opportunity to make an impact in the lives of cancer patients around the globe. This fellowship launches your career to the next level by integrating the fellow as a core contributor both in a brand team and across the portfolio.

### **Primary Objectives**

- Assist the cross-functional core team in the development of Global and US brand strategy and support its implementation.
- Manage agency of record and third-party vendors to develop and execute omni-channel promotional tactics in alignment with global and local brand strategy.
- Contribute to the annual brand operational planning process by shaping the tactical plan and associated financial elements required to activate brand strategic imperatives.
- Support domestic and international congress planning initiatives to enhance brand- and Sanofiwide presence at major oncology congresses.
- Collaborate cross-functionally to cultivate relationships with prioritized stakeholders by planning advisory boards, speaker programs, and other engagement activities.
- Monitor emerging scientific evidence and leverage clinical expertise to provide meaningful insights to marketing teams and effectively target key audience segments.
- Propose solutions to optimize marketing leadership based on defined KPIs and metrics analysis of personal, non-personal, and peer-to-peer promotional tactics.
- Support market research and insights activities to identify behavioral trends and impact key strategic decisions

#### **Core Focus**

- Global Marketing
- Global Franchise Strategy, New Product Planning & Operations
- US Marketing
- US Market Access

#### **Elective Rotations**

- Market Research
- Competitive Intelligence
- Forecasting & Analytics
- Sales/Field Training



### **Program Lead**



**Wendy Cheung, PharmD** Head of Global Oncology Strategy, Operations, and NPP

### **First-Year Fellows**



**Chidinma Onyia, PharmD** University of Colorado



**Joshua Liu, PharmD** Keck Graduate Institute

### **Second-Year Fellows**



**BeiBei Ding, PharmD, MBA** St. Louis College of Pharmacy



**Myra Fu, PharmD** Purdue University



**Loura Said, PharmD, MBA, RPh** Director, Oncology V&A



**Johnny Chung** US Brand Lead, Oncology



**Francois-Xavier Etaix, MBA**Global Brand Lead, Oncology



### Global Scientific/Medical Communications

### Rare Diseases

### **Program Goals**

To gain a thorough understanding of Global Medical Affairs, Publications, and Medical Communications while working cross-functionally as an integral member of the Global Medical Rare Diseases team.

### **Primary Objectives**

- Collaborate with Scientific Communication Leads, Medical Directors, and cross-functional team members to develop medical content in line with the Global Medical Affairs Plan.
- Serve as a core member of the Medical team to ensure that activities and initiatives are aligned with those of the cross-functional partners in a way that achieves collective goals.
- Attend medical/scientific meetings to analyze and report information that will help shape our Medical plans and cross-functional initiatives.
- Work collaboratively with key external clinical trial investigators, key opinion leaders and healthcare professionals to drive the strategy for data dissemination across product lifecycles, in alignment with Medical and Scientific Communications objectives.

### **Program Lead**



Carmen Garcia-Curiel, PhD Head Rare Diseases Global Scientific & Medical Communications

### **Core Focus**

- Medical Communications and Publications
- Medical Education
- Medical Digital Initiatives
- Strategic Planning & Operations

#### **Elective Rotations**

- · Medical Science Liaison
- Scientific Affairs
- Medical Evidence Generation
- Medical Scientific Advocacy
- Others



**First-Year Fellow** 



**Holly Wong, PharmD** Northeastern University

### **Second-Year Fellows**



**Soo Han Yoon, PharmD** Northeastern University



**Tatjana Djakovic, PharmD, RPh** University of Illinois at Chicago



Kristin Leonberg, MS, RD, CSR, CDCES Associate Director, Scientific & Medical Communications Rare Diseases



**Lisa Underhill, MS**Director, Global Scientific & Medical
Communications: Rare Hematology



# Global Scientific/Medical Communications Oncology

### **Program Goals**

To gain an appreciation and understanding of the role of Scientific Communications and Medical Affairs within a leading BioPharma business, through broad hands-on experiences, dedicated mentorship, and longitudinal core responsibilities.

### **Primary Objectives**

- Serve as a core member of the Medical team and assist with the development and approval of integrated medical plans, scientific communications, and medical education programs.
- Identify, establish, and maintain collaborative relationships within the industry.
- Develop and execute on strategic publication plans, collaborating with key internal and external stakeholders and medical communications agencies by providing writing, editorial and/or project management support in accordance with Good Publication Practices, company policies and International Committee of Medical Journal Editors (ICMJE) guidelines.
- Understand the integral and strategic roles of various functional groups within Oncology and across Sanofi through a product's lifecycle.
- Work cross-functionally to ensure that activities and initiatives are strategically aligned and maintain the highest standards of compliance in accordance with corporate policies and all regulations.

### **Program Lead**



**Teri Michelini, PharmD** Head, Oncology Global Scientific Communications

### **Core Focus**

- Scientific Communications
- Strategy & Planning
- Medical Communications
- · Scientific Publications

#### **Elective Rotations**

- · Medical Director
- · Medical Science Liaison/Field Medical
- Competitive Intelligence
- Clinical Study Operations
- · Public Affairs
- Others



### **First-Year Fellow**



**Vijay Anand, PharmD** Rutgers, The State University of New Jersey

### **Second-Year Fellow**



**Anna Odogwu, PharmD** MCPHS - Boston



Rosemary Richardson, PharmD, CMPP Associate Director of Global Medical Communications -Oncology



**Ryan Peterson, PharmD**Associate Director, Global
Medical Communications Oncology



Karen Lam, PhD Global Medical Communications Lead - Breast Cancer



### Global Scientific/Medical Communications

### *Immunology*

### **Program Goals**

To gain an appreciation and understanding of the role of Global Scientific/Medical Communications team within a leading BioPharma business, through broad hands-on experiences, dedicated mentorship, and longitudinal core responsibilities.

### **Primary Objectives**

- Serve as a core member of Global Scientific Communications with Global Medical Affairs and assist with the development and approval of integrated medical plans, scientific communications, and medical education programs.
- Support medical launch readiness, data dissemination, and education across multiple disease areas (asthma, atopic dermatitis, and other respiratory dermatology, gastroenterology, and allergic diseases)
- Participate in strategic publication planning and development, collaborating with key internal and external stakeholders and agencies, in accordance with policies and industry guidelines.
- Work cross-functionally to ensure that activities and initiatives are strategically aligned and maintain the highest standards of compliance in accordance with corporate policies and all regulations.
- Understand the integral and strategic roles of various functional groups within Immunology and across Sanofi through a product's lifecycle.
- Identify, establish, and maintain collaborative relationships within the industry.

#### **Core Focus**

- Medical/Scientific Communications
- Strategic Publication Planning
- Medical Education
- Multichannel Digital Strategy

#### **Elective Rotations**

- Medical Operations
- · Competitive Intelligence
- · Field Medical Training
- · Medical Science Liaison
- Others



### **Program Lead**



**Jill Ilsley, PhD**Senior Director, Head of Global Scientific Communications, Immunology

**First-Year Fellows** 



**Subanky Sivagnanalingam, PharmD** University of Pittsburgh



**Katia Nguyen, PharmD** University of Kentucky

### **Second-Year Fellows**



**Abigail Nesbeth, PharmD** University of Florida



**Waverly Yang, PharmD** The University of Texas at Austin

**Preceptors** 



**Christine Lindquist**Scientific Director, Global Scientific
Communications - Dermatology



**Stephanie Colucci, PharmD, MPH** Associate Scientific Director - Franchise New Indications, Immunology



**Colin Mitchell, PhD**Director Medical Publications - Respiratory



**Bryn Gaertner, PhD**Medical Communications Lead - Respiratory



### Global Scientific/Medical Communications

### Neurology

### **Program Goals**

To gain an understanding of the role of Medical Communications, Publications and Training within the Global Medical Multiple Sclerosis and Neuroscience team, through broad hands-on experiences, dedicated mentorship and longitudinal core responsibilities that will prepare the Fellow for a career in the pharmaceutical industry.

### **Primary Objectives**

- Develop skills in both data generation and data dissemination that facilitate medical communications and publications providing scientific excellence for the ultimate benefit of patients.
- Contribute to the execution of the strategic medical communication tactics including scientific platform, interactive digital materials (brochures, animation videos, publication digital enhancements, internal/ external websites and platforms, etc), and training resources.
- Execute strategic publication plans in accordance with policies and International Committee of Medical Journal Editors (ICMJE) guidelines, collaborating with key internal and external stakeholders and agency partners.
- Become an integral member of congress planning teams to develop materials and publications supporting key neurology and multiple sclerosis medical congresses such as the American Academy of Neurology (AAN), Consortium of Multiple Sclerosis Centers (CMSC), European Academy of Neurology (EAN), Peripheral Nerve Society (PNS), and European Committee for Treatment and Research in Multiple Sclerosis (ECTRIMS).
- Participate in new hire training curriculum to build verbalization skills and scientific acumen necessary for direct scientific exchange with healthcare providers (Sanofi MSL certification opportunity available).

#### **Core Focus**

- Medical Communications
- Scientific Publications
- Medical Director Collaboration
- Medical Strategy
- Congress Planning & Execution
- Field Training

### **Elective Rotations (Year 2)**

- · Medical Director
- · Medical Science Liaison
- · Health Economics Value Assessments (HEVA)
- Medical Value & Outcomes
- Additional options based on interest

### **Program Lead**



**Svend Geertsen, PhD**Head, MS & Neurology Scientific Communications

### **First-Year Fellows**



**Congjian (Rebecca) Zhou, PharmD** Rutgers, The State University of New Jersey



Renee Nguyen, PharmD University of Texas at Austin

### **Second-Year Fellow**



**Allen Amedume, PharmD** MCPHS - Boston



**Avani Patel, PharmD**Associate Director, Global Medical Communications - Neurology



Aditya Garg, PharmD
Associate Director, Global Medical
Communications - Neurology



### Global Scientific/Medical Communications

### Rare Blood Disorders

### **Program Goals**

To gain an appreciation and understanding of the role of the Global Scientific & Medical Communications team in Rare Blood Disorders, through broad hands-on experiences, dedicated mentorship, and longitudinal core responsibilities.

### **Primary Objectives**

- Become an integral part of the Global Rare Blood
  Disorders team in developing and executing medical
  brand strategies and tactics within the framework
  of the business unit.
- Collaborate with key internal and external stakeholders and scientific communications agencies, providing writing, editorial, and/or project management support in accordance with policies and International Committee of Medical Journal Editors (ICMJE) guidelines.
- Contribute to the execution of the strategic medical communication tactics including scientific education and training materials, interactive digital materials, and resources to support the field medical team.
- Understand the integral and strategic roles of various functional groups within Rare Blood Disorders and across Sanofi through a drug's lifecycle.
- Collaborate with scientific communication leads on development, strategic alignment, and execution of Rare Blood Disorders congress strategies.

### **Program Lead**



**Chijioke Okafor, PharmD, MBA**Global Head Scientific Communications Rare Blood Disorders

### **Core Focus**

- · Medical Communications
- Publications
- · Congress & Training
- Medical Affairs

#### **Elective Rotations**

- · Medical Science Liaison
- · Real World Evidence
- Health Economics & Value Assessment (HEVA)
- Others



### **First-Year Fellows**



**Josef Wills, PharmD, RPh** Florida A&M University



**Alicia Kim, PharmD** Northeastern University

### Second-Year Fellow



**Melissa Horenstein, PharmD, RPh** Florida A&M University



**Gabriela Marcheva, PharmD**Associate Director Global Scientific
Communications - Rare Blood Disorders



Ronnie Yoo, PhD Associate Director Global Scientific Communications - Rare Blood Disorders



# Global/US Medical

### Oncology

### **Program Goals**

To develop skills as a trusted medical partner within a wider biopharmaceutical company in both office and field-based operations to enhance the understanding of the scientific and medical value of our oncology products. This will be achieved through personalized one on one mentoring.

#### **Core Focus on Global Medical Team:**

- Work directly with global medical directors to develop strategic plans based on medical insights
- Support team in external stakeholder engagement through conference initiatives, advisory board planning, and other tactics
- Leading medical education initiatives such as directed medical education projects to raise awareness for disease states and patients' unmet needs

#### **Core Focus on US Medical Field Team:**

- Collaborate with the field medical teams to engage with external stakeholders on medical and scientific information in Oncology in both one-on-one interactions and group settings
- Gather medical insights from external stakeholder interactions, contribute to the analysis of collected insights and provide appropriate actionable recommendations
- Support the overall operational function of a medical department by participating in process improvement initiatives and competitive intelligence reporting

### **Program Leads**



**Zsuzsanna Devecseri, MD, MBA** Head, Global Oncology Medical Affairs



**Helena O'Beirne, MA, PhD** Head of NA Medical Affairs Oncology

### **First-Year Fellows**



**Nadine Elbetanony, PharmD** University of Rhode Island



**Emily Duong, PharmD**Rutgers, The State University of New Jersey

### **Second-Year Fellows**



**Krupa Patel, PharmD** University of Illinois at Chicago



**Vishal Shahidadpury, PharmD** University of Florida



**Ryan Carstens, PhD**Director of Field Medical
Operations - Strategic
Projects



**Alex Seluzhytsky, MD, MBA** Global Medical Lead, Lung Cancer



**Sofija Andejelic, MD** Global Medical Lead, Skin Cancers



### **US Medical/Medical Director**

### Neurology

### **Program Goals**

Gain an understanding of US Medical Directors' role within the Neurology business unit by fully integrating as an essential member of the North American Medical Organization. Additionally, develop as a well-rounded biotechnology professional with broad understanding of Medical Affairs by rotating with Field Medical, Medical Communications and Publications, and Medical Value & Outcomes.

### **Primary Objectives**

- Become an integral part of the Multiple Sclerosis and Neurology Medical Director team by driving development and execution of medical brand strategies and tactics within the framework of the business unit.
- Work closely with Headquarters Medical and the Medical team to communicate up-to-date scientific/ medical information and attend scientific/medical congresses to better understand the Medical role at these events.
- Interact with Key Opinion Leaders (KOLs) through field rides and other activities to develop a comprehensive understanding of the role and needs of Field Medical.
- Collaborate with key internal and external stakeholders and scientific communications agencies to develop scientific and medical materials used throughout the Medical and the Multiple Sclerosis & Neurology Business Unit, such as training materials and other projects.
- Participate in New Hire Training curriculum and complete MSL certification for multiple neurological disease states, marketed products, and emerging pipeline products.

#### **Core Focus**

- Headquarters US Medical Director
- · Medical Science Liaison
- Medical Publications/Communications
- Medical Value and Outcomes

#### **Elective Rotations**

- Pharmacovigilance
- Clinical Development
- Patient Advocacy
- Others



**Program Lead** 



**Alex Lublin, PhD**US Sr. Medical Director, Neurology

**First-Year Fellow** 



**Leah Valdes, PharmD** University of Florida

### **Second-Year Fellow**



**David Farber, PharmD** University of Michigan



**Jason Enders, PharmD, BCPS**US Medical Director, Neurology



Nora Roesch, PhD US Medical Director, Neurology



### US Medical/Medical Science Liaison

### Neurology

### **Program Goals**

The Neurology Medical Science Liaison Fellow will fully integrate into the Field Medical Team in this fellowship experience. Our goals focus on development of the knowledge, skills, and behaviors required for success and career readiness in the MSL role. Fellows will focus on mastery of neurology medical evidence and therapeutics, development of effective scientific communication skills, and understanding and collaboration with all key function within Medical affairs and the MS Neurology Business Unit.

### **Primary Objectives**

- Participate in the New Hire Training curriculum and complete MSL certification in Multiple Sclerosis and the Neurology Pipeline (BTK inhibition in MS and Myasthenia Gravis, ALS and CIDP).
- Participate with various medical teams to shape medical strategy and development of core medical materials and field tactics.
- Work in the field, with a Medical Science Liaison mentor to gain skills in effective communication of scientific data, application of medical strategy, and development of scientific partnerships with practitioners in Multiple Sclerosis, Myasthenia Gravis, ALS and CIDP.
- Own and fully execute strategic projects such as congress planning and well-defined work team projects.
- Collaborate directly with the Medical Value & Outcomes and US Payer Organization.
- Engage in professional development opportunities related to MSL core competencies.

### **Program Lead**



**Dorothy Houston, PharmD**Field Director - Medical Science
Liaisons - Multiple Sclerosis

### **Core Focus**

#### In-Field Work:

- 1. Intensive MSL Mentorship
- 2. KOL Engagements
- 3. Medical Value & Outcomes Experience

#### In-House Rotations:

- 1. Medical Directors Rotation
- 2. Scientific Communications and Engagements
- 3. Medical Information Services

#### **Elective Rotations**

- Neurology Franchise & Competitors
- Pharmacovigilance & Drug Safety
- Others



### **First-Year Fellow**



**James Eggleston, PharmD** University of Florida

### **Second-Year Fellow**



**Osazemen Eguae, MD, PharmD** Northeastern University



**Jennifer Cardone, PharmD** Senior Medical Science Liaison



**Risako Robinson, PharmD** Medical Science Liaison



### US Medical/Medical Science Liaison

### Rare Diseases

### **Program Goals**

The US Rare Diseases Medical Science Liaison (MSL) fellow will become a therapeutic expert in rare, genetic conditions and will disseminate clinical and scientific information in a compliant and fair-balanced manner to internal and external colleagues. Fellows will collaborate cross-functionally leading high impact projects to drive the overall medical strategy. This fellowship will prepare the candidates for a field-based MSL position.

### **Primary Objectives**

- Prepare for the role of a field-based MSL within US Rare Diseases Medical Affairs by participating in new MSL training and completing MSL certification.
- Collaborate with Medical Directors and MSLs, and lead Medical Affairs projects, including creation of internal and external deliverables, congress planning, and managing Medical Affairs Journal Club.
- Attend medical and scientific meetings and congresses to ensure an in-depth understanding of cutting-edge information that will help shape the Medical Affairs strategy.
- Lead disease state and treatment training sessions for internal commercial colleagues.
- Establish collaborative relationships with internal colleagues in various departments within Sanofi, as well as external colleagues.

### **Program Lead**



Helen Travers, MS, CGC Senior Director and Head, US Rare Diseases MSLs

#### **Core Focus**

US Rare Diseases Medical Science
 Liaison Team

### **Elective Options**

- · US Rare Diseases Medical Director
- Medical Communications
- Research and Development
- · Competitive Intelligence
- Others



**First-Year Fellow** 



**Alexa Kareco, PharmD** Northeastern University

### **Second-Year Fellow**



**Jonathan Tang, PharmD** Northeastern University



**Rebecca Call, PharmD, RPh**Field Medical Science Associate Director of Training



**Angelo Walton, PharmD, RPh**Field Medical Science Associate Director of Training



### US Medical/Medical Science Liaison

### *Immunology*

### **Program Goals**

Prepare for the role of a field-based Medical Science Liaison (MSL) within a Medical team by completing MSL certification. Establish a collaborative relationship with Field Medical teams, and support and learn from planned field activities. Support coverage and presentations at medical and scientific meetings to ensure an in-depth understanding of cutting-edge information that will help shape the Medical strategy. Lead projects within US Medical, including creation of deliverables and internal resources for teams.

### **Primary Objectives**

- To garner a strong understanding of the various roles within immunology functional areas, including, but not limited to, U.S./Global Medical, Global Scientific Communications, Global Clinical Studies Unit, Medical Value & Outcomes, and Global Medical Information, and identify potential areas of further growth and development across the organization.
- To become a content expert on the clinical and scientific data around approved indications and potential future indications.
- To strengthen the collaborative relationships with the Field and Headquarters Medical teams.
- To cultivate professional relationships crossfunctionally and identify at least one project to lead within a functional area different than Medical/Field Medical
- To gain hands-on experience as a Field Based Medical contributor to facilitate a seamless transition to an FTE Field Based Medical role.

#### **Program Lead**



**Daniel Hong, PharmD**Director - Respiratory
Medical Science Liaison Lead



### **First-Year Fellow**



**Jake Kirkpatrick, PharmD, MBA** University of Kentucky

### **Second-Year Fellow**



**Stephanie Wu, PharmD, MBA** Cedarville University



**Brad Lamotte, PharmD**Medical Director, US Medical Affairs



### **US Medical Value & Outcomes**

### **Program Goals**

To gain advanced experience in field medical interactions with US payers and other health-care delivery models including PBMs, HMO/PPO, ACO/IDN, Medicare, Medicaid, and specialty pharmacies. This experience will provide exposure to numerous medical and commercial functions within Sanofi Specialty Care and prepare the candidate for a field-based Medical Value & Outcomes role.

### **Primary Objectives**

- Collaborate between the US Medical Value &
   Outcomes Care position (focused in Neurology,
   Oncology, Immunology, and Rare Blood Disorders)
   and internal stakeholders (Medical Affairs, Market
   Access, Real World Evidence, and Health Economics
   Outcomes Research), gaining a balanced, yet
   extensive amount of exposure to our field medical
   areas.
- Work closely with the Medical Value & Outcomes team to provide medical education and health outcomes solutions to healthcare decision makers.
- Support the Medical Value & Outcomes team in developing resources / tools for customer engagements and provide insights to internal medical teams on evidence gaps relevant to specific accounts.
- Work with the Medical Value & Outcomes and Health Economics & Outcomes Research teams to identify and support Health Economics & Outcomes Research strategies and projects with payers and research organizations.
- Gain an understanding of the various payer models and translate clinical and health economics data to deliver targeted value propositions to specific customers.

#### **Core Focus**

- Medical Value & Outcomes (HQ and Field Medical Relations)
- Health Economics & Value Assessment (HEVA)
- Medical Science Liaison
- Healthcare Policy
- Value & Access (Commercial)

#### **Elective Rotations**

- Medical Global Scientific Communications
- Competitive Intelligence
- · New Product Development Marketing



**Program Lead** 



**Michael Tonn, PharmD, BCPS**Director, Field Medical Operations & Strategic Projects

**First-Year Fellow** 



**Shani Patel, PharmD**University of Illinois at Chicago

### **Second-Year Fellow**



**Aisha Fowler, PharmD** The University of Texas at Austin

### **Preceptors**



Janet Ritter, PharmD, BCPS, CAE, CDE Director, National Accounts Content & Communications Strategic Lead



**Jon Kendter, PharmD**Director, Medical Value & Outcomes



### Global Pharmacovigilance

### **Program Goals**

The pharmaceutical industry is responsible for monitoring, assessing, and communicating safety information throughout a product's lifecycle. At Sanofi, the Global Pharmacovigilance Department is responsible for these activities. The aim of pharmacovigilance is to enhance patient care and safety in relation to the use of pharmaceutical products by ensuring the benefit-risk profile remains favorable. Pharmacovigilance is a thriving field within the pharmaceutical industry and as regulations continue to expand and evolve the need for knowledgeable and qualified personnel increases.

### **Primary Objectives**

- Understand the mission of a pharmacovigilance department and the role of Global Pharmacovigilance in clinical development and product lifecycle management.
- Become knowledgeable in current global pharmacovigilance regulations and guidelines, including those in the US and Europe.
- Develop the ability to think strategically with a global pharmacovigilance and regulatory perspective.
- Enhance the ability to critically evaluate, interpret, synthesize, and present safety data in a clear and concise manner through written and verbal communication.
- Expand medical knowledge of products within various therapeutic areas (e.g. Rare Diseases, Multiple Sclerosis, Immunology, Vaccines, and Oncology).

### **Program Lead**



**Vito Macrina, BSN, RN, MSN-MBA** Pharmacovigilance Scientist Manager



First-Year Fellow



**Saadi Aalem, PharmD** MCPHS - Worcester

### **Second-Year Fellow**



**George Kremenets, PharmD** Marshall University

### **Preceptors**



**Abigail Gardella, PharmD** Pharmacovigilance Scientist



**Shaili Rathod, PharmD, RPh** Pharmacovigilance Scientist



### Global Regulatory Affairs

### **Program Goals**

Gain hands-on experience across a variety of specialties within the Global Regulatory Affairs department. Develop a well-rounded understanding of the regulatory functions and drug development process from early stage to post-marketing. Lead team meetings, develop regulatory strategy, and contribute to and lead Health Authority submissions with increasing responsibility throughout the Fellowship program.

### **Primary Objectives**

- Develop regulatory strategic skills while contributing to global pre- and post-approval planning and submissions potentially including: Briefing documents, Health Authority interactions, IND submission, BLA/NDA applications.
- Partner with Medical, Legal, Marketing, and Safety in delivering products for diseases globally.
- Gain experience in the review and approval of labeling and promotional materials, including effective feedback skills.
- Opportunity to engage with global colleagues and learn country/region-specific regulatory processes.
- Develop strong communication and project management skills.

### **Program Lead**



Marilyn Kiral, PharmD, PhD Senior Director, Oncology Global Regulatory Affairs

## Core Focus & Elective Experiential Opportunities

- Global Regulatory Product Strategy
- Advertising and Promotion
- Labeling
- Regulatory CMC
- Regulatory Digital/Innovation
- Others



**First-Year Fellows** 



**Madison Burns, PharmD** University of Connecticut



**Baily Thomas, PharmD** Northeastern University

### **Second-Year Fellows**



**Himani Dholakiya, PharmD** D'Youville College



**Sarah Kovalchik, PharmD** University of Connecticut



### Clinical Documentation/Medical Writing

### **Program Goals**

The Clinical Documentation/Medical Writing Fellowship Program is designed to provide PharmDs an opportunity to gain training in writing and managing high quality clinical regulatory documents across different therapeutic areas.

### **Primary Objectives**

- Produce high quality, scientifically accurate clinical regulatory documents for submission to health authorities. Documents include protocols, investigator brochures, and clinical study reports.
- Work effectively with different functional areas and develop project management skills to ensure that projects are delivered per time and quality goals.
- Develop a working knowledge of internal SOPs and guidelines by the regulatory health authorities.

### **Program Lead**



**Steven Musuras, BS, DC** Associate Director, Medical Writer

#### Second-Year Fellow



**Sae Hwang, PharmD** MCPHS - Worcester



### Global Regulatory Affairs

### Chemistry, Manufacturing and Controls & Devices

(NOT RECRUITING)

### **Program Goals**

To gain a thorough understanding of the regulatory functions of the Global Regulatory Affairs
Chemistry, Manufacturing, and Controls (GRA CMC) department and build a strong foundation in the drug/ device development process from early stage to post-marketing with a focus in Biologics
Chemistry, Manufacturing, and Controls. In this role, Global Regulatory Affairs CMC fellows develop the knowledge and experience to assist the team in effectively and efficiently achieving and maintaining regulatory approvals, with the end goal of delivering consistently safe, effective, and high-quality pharmaceutical products to consumers.

### **Primary Objectives**

- Focus on biologic products in various therapeutic areas which include but are not limited to: rare diseases (many of which are orphan drugs), hematology, immunology, multiple sclerosis, oncology, and diabetes.
- Gain exposure to the entire manufacturing process from development through post-marketing for both Biologics and Medical Devices
- Build and maintain relationships with cross-functional teams to help enhance Sanofi's reputation with health authorities of producing quality pharmaceuticals
- Opportunity for direct agency interactions with both US and non-US health authorities
- Gain an understanding of country-specific regulations by partnering with our affiliates worldwide
- Opportunity to tailor the program to your unique interests and professional development needs

Location: Framingham, MA

### **Program Lead**



Maria O'Connell, MLIS, MS Associate Director, Regulatory Affairs: CMC & Devices

**First-Year Fellow** 



**Danielle Harper, PharmD** Purdue University



### **US Public Affairs & Patient Advocacy**

(NOT RECRUITING)

### **Program Goals**

To provide the US Public Affairs and Patient Advocacy (US PA&PA) fellow with necessary hands-on experience, knowledge, and skills to make a positive impact on patient health outcomes.

The US PA&PA team partners with US patient advocacy groups and professional societies to champion issues critical to patients. Coordinating the company's approach with external advocates requires active engagement and extensive collaboration with various internal, cross-functional teams across all parts of the company.

As an active member of the healthcare ecosystem, Sanofi is dedicated to the needs of patients and finding collaborative solutions. Our goal is to be a partner who listens, acts, and leads to improve patient health, accelerate medical innovation, and facilitate access to medicines and vaccines. US PA&PA bridges the insights, knowledge, and resources of both the external advocacy community and within Sanofi to support advocacy initiatives that matter most to patients.

### **Primary Objectives**

During this two-year program, the fellow will:

- Build and maintain external advocacy relationships by liaising with US patient groups, medical and professional societies, health foundations, and other stakeholders in the advocacy community to inform internal decision-making and patient-centric initiatives
- Enhance their understanding of the US healthcare system through leadership on cross-functional projects that aim to develop timely, evidence-based, patient-centric solutions
- Develop and enhance critical skills while working with colleagues across Corporate Affairs, R&D, medical, and commercial teams to manage partnerships and projects in a global, diversified healthcare solutions company
- Strategically network and build meaningful relationships with internal leadership and external advocacy leaders across the healthcare ecosystem

#### **Core Focus**

- US Public Affairs and Patient Advocacy
- Rare Blood Disorders
- Rare Diseases
- Immunology
- Multiple Sclerosis
- Oncology and Transplants
- Other Therapeutic Areas

#### **Elective Rotations**

- Reimbursement and Public Policy
- Science Policy
- Federal and State Government Relations
- Communication and Corporate Social Responsibility
- Market Access
- Global Public Affairs

### **Program Lead**



**Eric Racine, PharmD, MBA**VP, Head of US Public Affairs & Patient Advocacy

### **First-Year Fellow**



**Cassandra Goodman, PharmD** Ohio Northern University

### **Preceptors**



Bernadette Wang, PharmD Head, US PA&PA Neurology



**Jane Smith** Head, US PA&PA Rare Blood Disorders



**Kate Tighe** Head, US PA&PA Rare Diseases



**Stephen Meunier** Head, US PA&PA Immunology



**Elizabeth Franklin** Head, US PA&PA Oncology



### Fellowship Alumni

### Spotlight



Hannah Kim
Class of 2022
Global Scientific/Medical
Communications: Rare Blood
Disorders Fellow, Global Scientific
Communications Lead - Rare Blood
Disorders



Mason Benjamin Class of 2022 US Public Affairs and Patient Advocacy Fellow, Lead, US Public Affairs & Patient Advocacy – Immunology



**Dean Bowen**Class of 2022
Global Scientific/Medical
Communications: Neurology Fellow,
Medical Science Liaison – Neurology



Reema Patel
Class of 2022
Global Scientific/Medical
Communications: Rare Diseases
Fellow, Associate Director, Global
Scientific Communications - Early
Neurology Pipeline



Victoria Flood Class of 2022 Global Regulatory Affairs Fellow, Manager, Global Regulatory Strategy – Oncology



Maria Khasminsky Class of 2022 Global/US Medical: Oncology Fellow, Medical Science Liaison -Hematologic Oncology



Rosemary Richardson Class of 2019 Medical Affairs/Scientific Comms: Oncology Fellow, Associate Director, Global Scientific Communications, Oncology



Victoria Langas Class of 2022 Global Regulatory Affairs Fellow, Principal Capability Professional, Business Process & Innovation



Shaili Rathod Class of 2022 Global Pharmacovigilance Fellow, Pharmacovigilance Scientist



Ida Bixho
Class of 2021
Global Regulatory Affairs: Clinical
Documentation/Medical Writing
Fellow, Senior Medical Writer,
Oncology/Rare Diseases



Stephen Pitarys
Class of 2022
Global Regulatory Affairs: Chemistry,
Manufacturing and Controls &
Devices Fellow, Senior Associate,
Global Regulatory Affairs – CMC



Jessica Bannan Class of 2015 Global Regulatory Affairs Fellow, Director, US Regulatory Affairs -Advertising and Promotion



Christina Ha Class of 2021 Global/US Medical – Oncology Fellow, Medical Science Liaison – Oncology



Nikita Vaidya Class of 2018 Clinical Development - Gen Med Fellow, Medical Director, US Medical Affairs, Immuno-Oncology



Stephanie Colucci Class of 2021 Global Scientific/Medical Communications: Immunology Fellow, Associate Scientific Director, Franchise New Indications -Immunology



Bernard Kim Class of 2020 Global Scientific/Medical Communications - Rare Diseases Fellow, Senior Medical Science Liaison - Neurology



Rebecca Call Class of 2018 Medical Affairs/MSL: Rare Diseases Fellow, Field Medical Science Associate Director of Training



Michelle Li Class of 2020 Global Commercial Strategy - Rare Diseases Fellow, Associate Director, Value and Access – Dermatology

**100%** of the Class of 2022 had industry jobs upon completion of their fellowship programs

11 of 13 Class of 2022 fellows chose to remain at Sanofi





**Kevin Luo**Class of 2022
US Medical/Medical Director: Neurology Fellow
Medical Science Liaison, Neurology

"The Sanofi fellowship program helped to develop my personal and professional skills through the rotational structure, mentoring culture, and engaging projects. There is a strong culture of fellows and their role within Sanofi and I believe this program helps mold them into future biopharmaceutical professionals."

### Lane Anson Class of 2022 Medical Value & Outcomes Fellow Senior Manager, Medical Value & Outcomes

"I learned a tremendous amount during the Fellowship program, both professionally and personally. It provided me with the skills necessary to transition into my current role and will continue to benefit me as I progress in my career. The value of working with your preceptors and teams is immeasurable when it comes to learning and growing as a young professional new to Industry. Additionally, the opportunity to network with other Fellows in different functional areas, is a great opportunity to learn about various roles to better learn how to work cross-functionally."



Madison Cisewski Class of 2022 Global Scientific/Medical Communications: Immunology Fellow Medical Science Liaison, Dermatology

"The Sanofi fellowship program provided invaluable mentorship and opportunities for professional development. Working on a team that was invested in my growth, allowed me to explore different interests and work on meaningful projects as a fellow."

### Bella Pangaribuan

Class of 2021 Global Commercial Strategy – Rare Diseases Fellow Senior Product Manager, US Marketing, Rare Diseases

"The Global and US rotations within my Fellowship program gave me a unique perspective on the strategic commercial considerations in different markets. The ability to lead, execute, and measure outcomes of key initiatives deepened my understanding of the Rare Diseases business as a whole and allowed me to interface with functions beyond commercial. During my time as a Fellow, the opportunities, mentorship, and exposure to Senior Leadership prepared me for a seamless transition into my full-time role."



# Application and Recruitment Process

### Eligibility

The MCPHS Biopharmaceutical Industry fellows will be selected on a nationally competitive basis. Applicants must have a Doctor of Pharmacy degree from an ACPE accredited college of pharmacy at the commencement of the program.

- Candidates must have strong written and verbal communication skills and a strong interest in pursuing a career within the biopharmaceutical industry.
- All candidates must have authorization to work in the United States throughout the duration of the one or two year fellowship. No visa sponsorship will be provided (i.e., TN, H-1B, STEM OPT, etc.).

#### **Application Procedure**

The MCPHS application portal (SMApply) will open on **Monday October 3**<sup>rd</sup>, **2022**. Applicants must upload the following application materials to the <u>online portal</u> (https://mcphs.smapply.io) no later than **Friday, November 11**<sup>th</sup>, **2022**:

- · Letter of intent
- · Curriculum vitae
- · Unofficial college transcript
- Contact information for three references. References will receive an electronic recommendation form to complete separately.

Three recommendation evaluation forms must be submitted no later than **December 1**st, **2022** via the online portal. This is NOT a letter of recommendation but an online form that the recommender will receive for completion from SMApply.

#### **Rolling Application Review & Interviews**

All submitted applications will be reviewed on a rolling basis. Interviews will also be offered on a rolling basis and opportunities are limited. Priority will be given to those applicants who apply early, well in advance of the deadline.

Rolling interviews will start mid-October with prescreens and a mixture of interview rounds which will conclude in December at the end of the ASHP Midyear Clinical Meeting. Candidates will be notified if selected for an interview.



#### **ASHP Midyear & Onsite Interviews**

The fellowship program will be conducting **in-person interviews** at the ASHP Midyear Clinical Meeting in Las Vegas. Applicants are strongly encouraged to attend. Candidates attending in-person will not be able to interview without registering for both ASHP and PPS. Please refer to the ASHP & PPS website for registration details.

Top candidates may be invited for interviews at the sponsoring company's location pending COVID – 19 restrictions.

#### **Offer Dates**

Recognizing that the choice of a Post-Doctoral Industry Fellowship is an important decision, MCPHS in conjunction with the Academic Industry Fellowship Alliance (AIFA), has agreed to extend offers for Fellowships no earlier than **December 7, 2022.** 

#### **Onboarding**

Final candidates will be required to go through additional screening / onboarding as required by MCPHS.

